

## FACTORING SECTOR SUMMARIZED DATA

September 2012

Number of Companies	76
Number of Members	67
International Factoring Companies *	17
Number of Branches *	236
Number of Employees *	3,883
Number of Customers *	70,000

*\*Source AFI Members Data*

**(Million TRY)**

Total Turnover	54,025
Domestic	43,493
International	10,531
Total Receivables	14,818
TRY	13,415
FX	1,403
Total Assets	16,334
Equity	3,659
Profit Before Tax	577

*\*Source 30.09.2012 BRSA Data*

## World Factoring Turnover (Million USD)

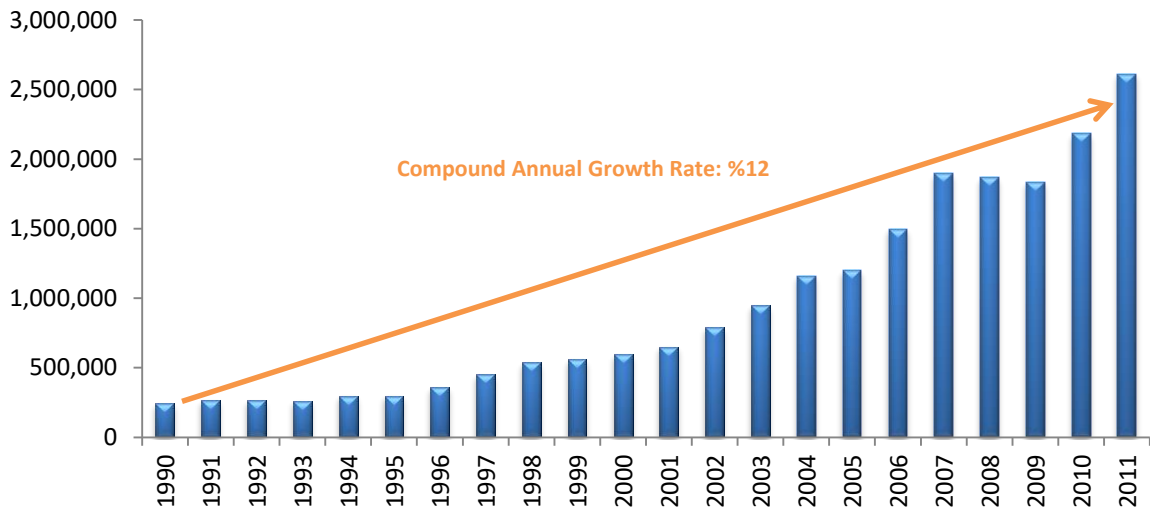


Chart Data (Million USD);

<b>Global Turnover</b>	
2002	787.250
2003	950.490
2004	1.160.444
2005	1.198.641
2006	1.496.118
2007	1.899.111
2008	1.868.397
2009	1.835.489
2010	2.186.408
2011	2.610.844

## Turkey Factoring Turnover (Million USD)

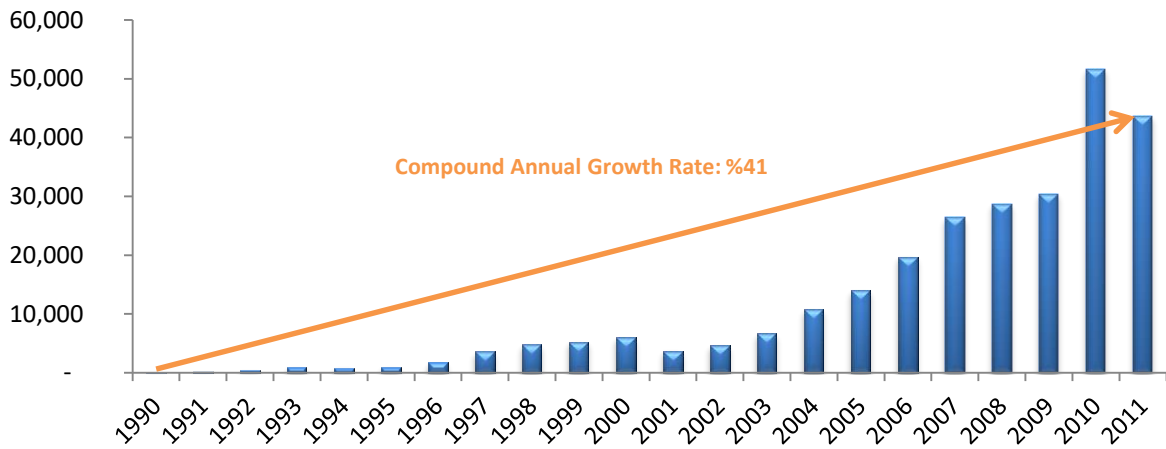


Chart Data (Million USD);

	<u>Domestic</u>	<u>International</u>	<u>Total</u>
2002	3.216	1.260	<b>4.476</b>
2003	5.250	1.413	<b>6.663</b>
2004	8.640	2.093	<b>10.733</b>
2005	11.607	2.352	<b>13.959</b>
2006	16.216	3.485	<b>19.701</b>
2007	22.470	3.935	<b>26.405</b>
2008	24.447	4.230	<b>28.677</b>
2009	27.110	3.260	<b>30.370</b>
2010	46.919	4.675	<b>51.594</b>
2011	36.350	7.349	<b>43.699</b>

## Turkey Factoring Export Volume (Million USD)



	<u>Total Factoring Export</u>	<u>Two-Factor Export</u>
2005	2.352,00	1.382,03
2006	3.485,00	1.859,72
2007	3.935,00	1.913,45
2008	4.230,00	2.166,67
2009	3.260,00	1.527,66
2010	4.824,88	2.319,14
2011	7.348,75	3.156,91